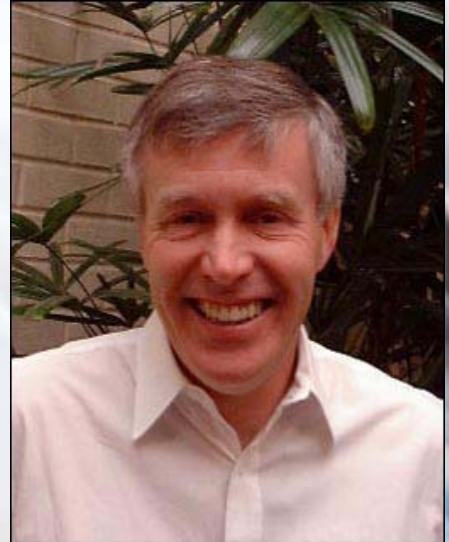


Facilitator Bio

Willem Stoeller joined Welocalize in May 2002 as Vice President to develop the company's Security/Storage and Supply Change management practices and expand West coast sales. He has been active in localization and internationalization since 1992. He has frequently taught localization topics at the Localization Institute, LISA and Localization World. He has been directly or indirectly involved in Project Management his entire career:

- Project Management "boot camp" consisted of ten years working on IT projects as part of Andersen Consulting (now Accenture).
- Followed by senior software development management positions with several US software publishers.
- Certified Project Management Professional (PMP) and - Board member of the Project Management Institute Silicon Valley Chapter.
- Visiting professor at the Monterey Institute of International Studies where he teaches localization principles.



Willem grew up in Amsterdam (Netherlands) where he obtained a degree in theoretical chemistry and mathematics. Willem has lived and worked in 7 countries. Since 1984 he has been firmly established in California.

Highlights related to this workshop:

Willem combines three unique elements relevant to this workshop:

- Direct involvement in project management of software development and localization projects since 1976 (localization clients include: Microsoft, HP, Intel, Adaptec, Cisco, Compaq and many others).
- Strong interest and experience with methodologies, lately mainly project management methodology through his involvement with the Project Management Institute (Silicon Valley Chapter).
- Strong involvement in teaching to the localization industry through the Localization Institute, LISA and the Monterey Institute of International Studies.

Through his many years of experience Willem has developed strong project manager survival skills combined with an open mind towards client perceptions and specific needs.